#### Schedule C

## New South Wales

NATIONAL PARTNERSHIP ON THE SKILLING AUSTRALIANS FUND

#### PART 1 - PRELIMINARIES

- 1. This Schedule has been developed in accordance with clause 22 of the Agreement.
  - (a) It will commence as soon as it is agreed between the Commonwealth and New South Wales and expire on 30 June 2022 or on completion of agreed projects, including final performance reporting and processing of final payments against milestones.
  - (b) It may be amended in accordance with clause 50 and 54 of the Agreement.

#### PART 2 - AGREED BASELINES AND BENCHMARKS

#### **Budget benchmark**

- 2. In accordance with clauses 23(a) and 38-40 of the Agreement, New South Wales' agreed budget benchmark is \$1.04 billion, to be adjusted each year to include annual Skilling Australians Fund payments from the Commonwealth.
  - (a) The budget benchmark has the following constituent parts:
    - i. the New South Wales skills budget published under Industry Cluster in the 2016-17 New South Wales Budget Paper No. 3 (see 6 10)
    - ii. the Cluster grant to TAFE NSW for delivery of Community Service Obligations for disadvantaged students
    - iii. the Cluster grant to TAFE NSW for delivery of higher qualifications (Certificate level IV and above) and part qualifications
    - iv. excludes funding for the Smart Skilled and Hired initiative
    - v. excludes funding under the former National Partnership Agreement on Skills Reform in 2016-17.

#### Baseline commencements

3. In accordance with clause 23(c), New South Wales' agreed baseline for existing training activity (baseline commencements) is based on the 2016-17 financial year and is in Table 1.

Table 1: Baseline commencements

Training activity type Baseline - NSW Government funded commenceme	
Total	72,991
Apprenticeships/traineeships	22,369
Pre-apprenticeships/traineeships	1,228
Higher apprenticeships/traineeships	928
'Like apprenticeship' activity (activity must be certificate III or IV level)	48,466

(a) The scope of New South Wales' agreed baseline commencements are defined in Attachment A and, if required, subject to annual review with the Commonwealth to redefine the scope of the agreed baseline.

#### Additional commencement targets

4. In accordance with clause 23(d), New South Wales' agreed targets for additional training activity (additional commencements) over the term of the Agreement (2018-19 to 2021-22) are in Table 2. These targets, including the caps are subject to annual review based on available funding to New South Wales under the Agreement.

Table 2: Additional commencement targets

Training activity type	Estimated targets - NSW Government funded commencements
Total	133,735
Apprenticeships/traineeships	65,839
Pre-apprenticeships/traineeships	25,182
Higher apprenticeships/traineeships	2,459
"Like apprenticeship" activity	40,255
(activity must be certificate III or IV level)	capped 48,356

(a) The scope of New South Wales' agreed targets for additional commencements are defined in Attachment A and, if required, subject to annual review with the Commonwealth to redefine the scope of the agreed targets.

#### PART 3 - PROJECTS

- 5. The following project will be delivered by New South Wales from 2018-19 through to 2021-22, in accordance with clause 11 of the Agreement.
  - (a) Project 1 New South Wales Smart and Skilled Apprenticeship and Traineeship and complementary training programs 1 July 2018 to 30 June 2022.

The New South Wales Smart and Skilled Apprenticeship and Traineeship and complementary training programs support a range of training activities that will deliver on the objective of the National Partnership on the Skilling Australians Fund (NPSAF). These training programs aim to improve employment outcomes that support Australians to obtain the skills and training they need for jobs in demand by increasing the uptake of apprenticeships and traineeships, preapprenticeships, higher-apprenticeships and other relevant employment related training.

#### This project includes the following elements:

- i. The expansion of the New South Wales Smart and Skilled Entitlement Apprenticeship and Traineeship program to reduce the up-front costs to training.
  - 1. From 1 July 2018, 100,000 fee free apprenticeship opportunities for all Smart and Skilled apprentices (including school-based apprenticeships), waiving the \$2000 apprenticeship training fee.
  - 2. From 1 July 2018 to 31 December 2018, capping the training fee for all smart and skilled traineeships to \$1000.
  - 3. From 1 January 2020, 70,000 fee free traineeship opportunities for all smart and skilled traineeships.
  - 4. From 1 July 2018, implement infrastructure skills initiatives to capitalise on the record level of infrastructure investment to boost the number of skilled construction workers and create new pathways to employment across the state.
- ii. Pilot a series of projects and undertake research in targeted areas across New South Wales that seek to increase the uptake and completion of apprenticeships and traineeships, including school based apprenticeships and traineeships.
  - 1. From 1 July 2019, run a behavioural trial targeting first year apprentices using alternate forms of communication; and design and implement regional projects in South West Sydney and North Coast New South Wales.
  - 2. From 1 July 2020, implement activities that respond directly to research on barriers and access to taking up school-based apprenticeships and traineeships.
  - 3. From 1 July 2020, establish an infrastructure traineeship program for school leavers.
- iii. The expansion of the number of people accessing the New South Wales Smart and Skilled Targeted Priorities Pre-Vocational and Part Qualification program.
  - 1. From 1 July 2018, increase the number of opportunities available to do preapprenticeships and pre-traineeships to support students to assess if a particular trade or traineeship is the right choice for them.
  - 2. From 1 July 2018, implement infrastructure skills initiatives aimed at increasing the supply of construction skills
  - 3. From 1 July 2019, implement apprenticeship recruitment and completion incentive initiatives.
- iv. The expansion of the number of people accessing higher level qualifications through apprenticeships and traineeships at the Australian Qualifications Framework Levels V and VI by trialling alternative higher apprenticeships models.
  - 1. From 1 July 2018 to 30 June 2019, implement four pilot projects for: an Associate Degree of Integrated Care in Ageing, Carpentry apprenticeship undertaken with a Diploma of Project Management, and Advanced Diploma of Engineering

- Technology leading to a Bachelor of Engineering (Honours) or Bachelor of Engineering Science.
- 2. From 1 July 2018 to 30 June 2019, implement four pilot projects for Construction Management, Sustainable Agriculture and Food Security, Civil Construction Management and Engineering, and Aboriginal Healthcare Tertiary Pathway.
- 3. From 1 July 2020, design and implement activities to increase take up of higher apprenticeships and traineeships including the creation of a new pilot model in Engineering.
- v. Expand the number of people accessing 'like apprenticeship' training to gain qualifications in areas of high demand through a pathway that does not require a training contract.
  - From 1 July 2018, expand pathways for experienced workers to achieve a trade qualification through recognition of prior learning and gap training; refine the New South Wales Skills List and increase access to a broader range of 'like apprenticeship' qualifications across New South Wales by addressing thin markets.
  - 2. From 1 July 2020, create new, flexible pathways into trade qualifications to address areas of skills shortage in the NSW economy.

#### Financial contributions

(b) Estimated financial contribution to Project 1 over the term of the Agreement (2018-19 to 2021-22) are in Table 3.

Table 3: Estimated financial contributions

(\$ million)	2018-19	2019-20	2020-21	2021-22	Total
Estimated total budget	187.67	210.146	198.436	142.292	738.544
Less estimated National Partnership payments	93.835	105.073	99.218	71.146	369.272
Balance of non-Commonwealth contributions	93.835	105.073	99.218	71.146	369.272

#### Planned additional commencement targets

(c) Estimated annual additional commencements to Project 1 over the term of the Agreement (2018-19 to 2021-22) are in Table 4.

Table 4: Estimated additional commencement targets

Training activity type	2018-19	2019-20	2020-21	2021-22	Total
Total	34,184	47,947	29,874	21,730	133,735
Apprenticeships/Traineeships	17,740	17,740	15,503	14,856	65,839
Pre-apprenticeships/traineeships	1,035	14,798	4,104	5,245	25,182
Higher apprenticeships/traineeships	289	289	252	1,629	2,459
"Like apprenticeship" activity	15,120	15,120	10,015	0	40,255 (capped at
(activity must be certificate III or IV level)					48,356)

#### Data / evidence

(d) Data/evidence to be used to measure achievement of the performance benchmarks and/or milestones for Project 1 are in Table 5.

Table 5: Data/evidence used to measure performance requirements

Perforn	mance requirements	Data/evidence to be used for reporting		
<ul> <li>Performance benchmarks</li> <li>Apprenticeships/traineeships</li> <li>Pre-apprenticeships/ traineeships</li> <li>Higher apprenticeships</li> <li>"Like apprenticeship" activity</li> <li>Fee-free apprenticeships</li> </ul>		The measurement of commencements in all categories in scope of New South Wales' project under the Agreement will be based on the NSW Department of Education's Integrated Vocational Education and Training System (IVETS) data. Data will be reported 1 July up to 30 April each financial year to support 30 April reporting.  The carrying forward of commencements above the total performance benchmark will require data to be reported on 30 April for the period 1 July to 30 June in the preceding financial year.  Any commencements counted are not intended to duplicate training efforts und the JobTrainer or the new Australian Government Accelerated Apprenticeship program.  All data will be signed off as a true and accurate record of achievement by the Executive Director, Training Services New South Wales or an equivalent authoric		
Milesto	nes	senior officer.  Short report outlining what has been achieved including how the activities have been undertaken and completed and who has been engaged in delivering the activities to achieve the milestones.  The report is to include evidence for the completion of milestones (e.g. publicly available materials, references to published website links, and internal records or reports).  All milestones will be signed off as a true and accurate record of achievement by the Executive Director, Training Services New South Wales or an equivalent authorised senior officer.		
Matche	d Funding	A statement that New South Wales' annual budget for project(s) meets the amount set out in Table 3 of this schedule, and at least matches the proposed Commonwealth contribution over the term of the Agreement. This is to be signed by the Chief Financial Officer (CFO) or an equivalent authorised senior officer.		
Budget	benchmark	A statement that New South Wales' annual budget for vocational education and training at least equals the budget benchmark calculated using the same methods in clause 2 of this schedule. This is to be signed off by the CFO or an equivalent authorised senior officer.		

# PART 4 - PERFORMANCE BENCHMARKS AND/OR MILESTONES, REPORTING AND PAYMENTS

- 6. The total performance benchmark is the addition of the baseline commencement plus the additional commencement target for a given training activity type.
- 7. Table 6 summarises the performance benchmarks and milestones for the agreed projects, relevant reporting dates and expected payments to be made.

Table 6: Performance benchmarks, milestones, reporting and payment summary

Output	Performance benchmarks/milestones	Report due	Payment
Project 1	Performance Benchmark 1: Apprenticeships and Traineeships		
	The total performance benchmark for each financial year (baseline commencement plus additional commencement targets) for apprenticeship and traineeship commencements are as follows:		
	<ul> <li>2018-19: 47,565 commencements</li> <li>2019-20: 47,565 commencements</li> <li>2020-21: 37,872 commencements</li> <li>2021-22: 37,225 commencements</li> </ul>		
	New South Wales will be eligible for the full performance payment each financial year when the following commencements are achieved (64 per cent of the total performance benchmark for apprenticeship and traineeship commencements) between 1 July and up to 30 April:		
	<ul> <li>2018-19: 30,441 commencements</li> <li>2020-21: 24,238 commencements</li> <li>2021-22: 23,824 commencements</li> </ul>	30 April 2019 30 April 2021 30 April 2022	\$33,947,000 \$41,149,930 \$34,150,080
	In 2019–20, New South Wales will be eligible for the full performance payment when the following commencements are achieved (31 per cent of the total performance benchmark for apprenticeship and traineeship commencements) between 1 July and up to 31 December 2019:		
	• 2019-20: 14,671 commencements	30 April 2020	\$45,627,000
	New South Wales will be eligible for the minimum performance payment each financial year if the following apprenticeship and traineeship commencements are achieved between 1 July and up to 30 April with pro rata amounts paid for commencements between 50 per cent and up to 64 per cent of the total performance benchmark between 1 July and up to 30 April:		

Output	Performance benchmarks/milestones	Report due	Payment
	<ul> <li>2018-19: 24,765 commencements</li> <li>2020-21: 19,277 commencements</li> <li>2021-22: 19,070 commencements</li> </ul>	30 April 2019 30 April 2021 30 April 2022	\$16,973,500 \$20,574,965 \$17,075,040
	In 2019–20, New South Wales will be eligible for the minimum performance payment if the following apprenticeship and traineeship commencements are achieved between 1 July and up to 31 December 2019 with pro rata amounts paid for commencements between 50 per cent and 100 per cent:		
	• 2019-20: 11,927 commencements	30 April 2020	\$22,813,500
	Performance Benchmark 2: Pre-apprenticeships and Pre-traineeships		
	The total performance benchmark for each financial year (baseline commencement plus additional commencement targets) for pre-apprenticeship and pre-traineeship commencements are as follows:		
	<ul> <li>2018-19: 4,353 commencements</li> <li>2019-20: 18,116 commencements</li> <li>2020-21: 5,332 commencements</li> <li>2021-22: 6,473 commencements</li> </ul>		
	New South Wales will be eligible for the full performance payment each financial year when the following commencements are achieved (82 per cent of the total performance benchmark for pre-apprenticeship and pretraineeship commencements) between 1 July and up to 30 April:		
	<ul> <li>2018-19: 3,569 commencements</li> <li>2020-21: 4,372 commencements</li> <li>2021-22: 5,308 commencements</li> </ul>	30 April 2019 30 April 2021 30 April 2022	\$850,000 \$3,344,489 \$4,268,760
	In 2019–20, New South Wales will be eligible for the full performance payment when the following commencements are achieved (60 per cent of the total performance benchmark for pre-apprenticeship and pre-traineeship commencements) between 1 July and up to 31 December 2019:		44,200,700
	• 2019-20: 10,941 commencements	30 April 2020	
	New South Wales will be eligible for the minimum performance payment each financial year if the following pre-apprenticeship and pre-traineeship commencements are achieved between 1 July and up to 30 April with prorata amounts paid for commencements up to 82 per cent of the total performance benchmark between 1 July and up to 30 April:		\$12,646,000

	<ul> <li>2018-19: 3,145 commencements</li> <li>2020-21: 2,689 commencements</li> <li>2021-22: 3,158 commencements</li> </ul>	30 April 2019 30 April 2021 30 April 2022	\$425,000 \$1,672,245 \$2,134,380
Output	Performance benchmarks/milestones	Report due	Payment
	In 2019-20, New South Wales will be eligible for the minimum performance payment if the following preapprenticeship and pre-traineeship commencements are achieved between 1 July and up to 31 December 2019 with pro rata amounts paid for commencements between 50 per cent and 100 per cent:		
	• 2019-20: 6,466 commencements	30 April 2020	\$6,323,000
	Performance Benchmark 3: Higher apprenticeships		
	The total performance benchmark for each financial year (baseline commencement plus additional commencement targets) for higher apprenticeship commencements are as follows:		
	<ul> <li>2018-19: 1,217 commencements</li> <li>2019-20: 1217 commencements</li> <li>2020-21: 1,180 commencements</li> <li>2021-22: 2,557 commencements</li> </ul>		
	New South Wales will be eligible for the full performance payment each financial year when the following commencements are achieved (60 per cent of the total performance benchmark for higher apprenticeship commencements) between 1 July and up to 30 April:		
	<ul> <li>2018-19: 730 commencements</li> <li>2019-20: 730 commencements</li> <li>2020-21: 708 commencements</li> <li>2021-22: 1,534 commencements</li> </ul>	30 April 2019 30 April 2020 30 April 2021 30 April 2022	\$703,000 \$800,000 \$663,370 \$4,268,760
	New South Wales will be eligible for the minimum performance payment each financial year if the following higher apprenticeship commencements are achieved between 1 July and up to 30 April with pro rata amounts paid for commencements between 50 per cent and up to 60 per cent of the total performance benchmark between 1 July and up to 30 April:		
	<ul> <li>2018-19: 643 commencements</li> <li>2019-20: 643 commencements</li> <li>2020-21: 632 commencements</li> <li>2021-22: 1,046 commencements</li> </ul>	30 April 2019 30 April 2020 30 April 2021 30 April 2022	\$351,500 \$400,000 \$331,685 \$2,134,380

Output	Performance benchmarks/milestones	Report due	Payment
	Performance Benchmark 4: Like-apprenticeships		
	The total performance benchmark for each financial year (baseline commencements plus additional commencement targets) for like-apprenticeship commencements are as follows:		
	<ul> <li>2018-19: 63,586 commencements</li> <li>2019-20: 63,586 commencements</li> <li>2020-21: 58,481 commencements</li> <li>2021-22: o commencements</li> </ul>		
	New South Wales will be eligible for the full performance payment each financial year when the following commencements are achieved (80 per cent of the total performance benchmark for likeapprenticeship commencements) between 1 July and up to 30 April:		
	<ul> <li>2018-19: 50,869 commencements</li> <li>2019-20: 50,869 commencements</li> <li>2020-21: 46,785 commencements</li> <li>2021-22: 0 commencements</li> </ul>	30 April 2019 30 April 2020 30 April 2021 30 April 2022	\$21,680,000 \$25,000,000 \$14,373,011 \$0
	New South Wales will be eligible for the minimum performance payment if the following likeapprenticeship commencements are achieved between 1 July and up to 30 April with pro rata amounts paid for commencements between 50 per cent and up to 80 per cent of the total performance benchmark between 1 July and up to 30 April:		
	<ul> <li>2018-19: 44,821 commencements</li> <li>2019-20: 44,821 commencements</li> <li>2020-21: 42,779 commencements</li> <li>2021-22: 0 commencements</li> </ul>	30 April 2019 30 April 2020 30 April 2021 30 April 2022	\$10,840,000 \$12,500,000 \$7,186,505 \$0
	Performance Benchmark 5: Fee-free apprenticeships		
	The total performance benchmark for the fee-free apprenticeship commencements in 2018-19 is 28,655.		
	New South Wales will be eligible for the full performance payment when 18,339 fee-free apprenticeship commencements are achieved (64 per cent of the total performance benchmark for fee-free apprenticeship places between 1 July 2018 and up to 30 April2019).	30 April 2019	\$28,655,000
	New South Wales will be eligible for the minimum performance payment if 14,101 fee-free apprenticeship commencements are achieved between 1 July 2018 and	30 April 2019	\$14,327,500

Output	Performance benchmarks/milestones	Report due	Payment
	up to 30 April 2019 with pro rata amounts paid for commencements between 50 per cent and 100 per cent.		
	Milestone 1	30 April 2019	\$2,500,000
	New South Wales will be eligible for the milestone payment when the following deliverable is met:		
	1.1 Implementation and expansion of the New South Wales Smart and Skilled programs (fee-fee apprenticeships), including the development of a communication plan, modifications to system, breakdown of fee-free apprenticeships by qualifications.		
	Milestone 2	30 April 2019	\$500,000
	New South Wales will be eligible for the milestone payment when the following deliverable is met:	30 April 2019	\$500,000
	2.1 A report on the population of non-New South Wales Government and New South Wales Government funded apprenticeships and traineeships in 2018-19 (up to 30 April 2019) is delivered to compare government-funded versus fee-for-service apprenticeships and traineeships in 2018-19.		
	Milestone 3	30 April 2019	\$2,500,000
	New South Wales will be eligible for the milestone payment for implementing the Infrastructure Skills Legacy Program when the following deliverables are met:		
	3.1 Consultation with industry and government agencies.		
	3.2 Designing the program in response to industry needs that gives consideration to training and employment targets, data collection, targeted communication of program to students, employers and providers in the local areas where the program is run.		
	Milestone 4	30 April 2019	\$2,500,000
	New South Wales will be eligible for the milestone payment when the following deliverable is met:		Assert
	4.1 It demonstrates that the activity undertaken to ensure that the New South Wales Smart and Skilled targeted Priorities Pre-Vocational and Part Qualifications program, training leading to higher level qualifications through apprenticeships and traineeships (at the AQF levels V and VI) and 'like apprenticeship' training remains aligned to the objectives of the Agreement. This includes consultation with stakeholders, promoting the opportunities available		

Output	Performance benchmarks/milestones	Report due	Payment
	through these programs, reviewing policies and guidelines, or implementing systems changes.		
	Milestone 5	30 April 2020	\$21,000,000
	New South Wales will be eligible for the milestone payments when the following deliverables are met:		
	5.1 Delivery of the New South Wales Smart and Skilled fee-free apprenticeship program, including implementation of communications activities and adjustments made to the program to support students impacted by the drought, bushfires and COVID-19, to ensure that apprentices are supported and the program, continues to meet industry needs.		
	5.2 Launch and implementation of the New South Wales Smart and Skilled fee-free traineeship program, including delivery of communications activities to support the uptake of the 70,000 new traineeship opportunities from 1 January 2020.		
	5.3 Assessment of the uptake of the fee-free apprenticeship opportunities by qualification, region and student characteristics comparing 2018-19 and 2019-20 (to 30 April 2020).		
	5.4 Assessment of the uptake of the traineeship opportunities, including fee-free traineeships by qualification, region, and student characteristics comparing 2018-19 and 2019-20 (to 30 April 2020).		
	5.5 Delivery of the New South Wales Smart and Skilled Targeted Priorities Pre-Vocational and Part Qualification (TPPPQ) program to support opportunities for students to undertake preapprenticeships and pre-traineeships. The milestone report will include the role of the TPPPQ in addressing skills needs and supporting the apprenticeship and traineeship system in New South Wales.		
	5.6 Design and implementation of the trainer/assessor capability project in regional NSW which aims to train apprenticeship and traineeship instructors in priority areas to address a shortage of qualified trainers/assessors. This includes research leading to identification of priority areas, partnerships with TAFE NSW and industry to implement the project and next steps.		
	5.7 Delivery of the Infrastructure Skills Legacy program with 9 projects negotiated in 2018-19 and 5 newly negotiated in 2019-20 for government infrastructure projects, including industry engagement to ensure the		

Output	Performance benchmarks/milestones	Report due	Payment
	program continues to meet the needs of participants and employers.		
	5.8 Assessment of the uptake in 2019-20 (to 30 April 2020) of the Infrastructure Skills Legacy Program, including performance against diversity targets.		
	5.9 Development and implementation of initiatives on apprenticeship recruitment and completion incentives, including consultation with existing organisations and employers, with the aim of increasing apprenticeship commencement and completion. The milestone report will also include how students are supported in the transition from pre-apprenticeships and traineeships to full apprenticeships and traineeships.		
	5.10 Pilot a series of projects to support the uptake and completion of apprenticeships and traineeships, including school based apprenticeships and traineeships:		
	<ul> <li>a Behavioural trial, targeting first year apprentices that involves targeted communication and engagement through text messages to support their retention and completion</li> <li>projects in South West Sydney and North Coast New South Wales to increase apprenticeships and traineeships commencements, based on research to identify barriers to the take up of school based apprenticeships and traineeships – this involves stakeholder consultation, communication activities, design, implementation and next steps including scale up and/or continuation of the project into subsequent financial years.</li> </ul>		
	5.11 Consult with Productivity Bootcamp to establish two new boot camps — one in South Western Sydney and one in the South Coast. This will help young people secure a career in the construction industry.		

Output	Performance benchmarks/milestones	Report due	Payment
	Milestone 6  New South Wales will be eligible for the milestone payments when the following deliverables are met:	30 April 2021	\$39,687,200
	6.1 Delivery of the New South Wales Smart and Skilled fee free apprenticeship and traineeship programs, including implementation of communications activities and industry engagement to ensure the target of 100,000 apprentices and 70,000 traineeships are supported and the program continues to meet industry needs.		
	6.2 Assessment of the uptake of the apprenticeship and traineeship opportunities by qualification, region, and student characteristics comparing 2018-19, 2019-20 and 2020-21 (to 30 April 2021).		
	6.3 Delivery of the New South Wales Smart and Skilled Targeted Priorities Pre-Vocational and Part Qualification (TPPPQ) program to support opportunities for students to undertake pre-apprenticeships and pre-traineeships. The milestone report will include the role of the TPPPQ in addressing skills needs and supporting the apprenticeship and traineeship system in New South Wales.		
	6.4 Delivery of infrastructure skills initiatives for government infrastructure projects, including industry engagement to ensure initiatives continue to meet the needs of participants and employers.		
	6.5 Establishment of a Trades Skills Pathways Centre and associated regulatory reforms to build new training pathways into trades to unlock the potential of experienced but unqualified trades workers, create new trades training pathways and address areas of skills shortage in the NSW economy.		
	6.6 Establishment of an office-based infrastructure traineeship program for NSW school leavers. This includes extensive stakeholder engagement with industry and across government to design and implement the two-year program which will provide 2020 school leavers with immediate job opportunities in the infrastructure sector and build a diverse pipeline of talented young people into the industry.		
	6.7 Assessment of the uptake in 2018-19, 2019-20 and 2020-21 (up to 30 April 2021) of infrastructure skills initiatives, including performance against targets.		
	6.8 Pilot a series of projects that aim to support the uptake and completion of school-based apprenticeships and traineeships (SBATs). Including: targeted support		

Output	Performance benchmarks/milestones	Report due	Payment
Оосрос	for disadvantaged students; mentoring for SBATs; and prevocational pathways.  6.9 Review the pilot projects run in 2019-20 (referenced in 5.10) that aimed at increasing uptake, retention and completion rates of apprenticeships and traineeships, including school-based apprenticeships and traineeships.  6.10 Implement activities to increase the uptake of higher apprenticeships and traineeships including the development of a new pathway model in Engineering and promotion of existing models.	Report due	Payment
	6.11 Consult with Productivity Bootcamp to implement two Bootcamps (referenced in 5.11) to help young people secure a career in the construction industry. This will include outcomes as reported by Productivity Bootcamp and a review of the uptake (to 30 April 2021).		
	Milestone 7	30 April 2022	\$28,458,400
	New South Wales will be eligible for the milestone payment when the following deliverables are met:		
	7.1 Delivery of the New South Wales Smart and Skilled fee free apprenticeship and traineeship programs, including implementation of communications activities and industry engagement to ensure the target of 100,000 apprentices and 70,000 traineeships are supported and the program continues to meet industry needs.		
	7.2 Review the outputs of the New South Wales Smart and Skilled fee free apprenticeship and traineeship programs, including an assessment of the uptake of the fee-free apprenticeship and traineeship opportunities from commencement to 2021-22 (to 30 April 2022) taking into account a comparison to fee for service commencements.		
	7.3 Delivery of the New South Wales Smart and Skilled Targeted Priorities Pre-Vocational and Part Qualification program to support opportunities for students to undertake pre-apprenticeships and pre-traineeships. The milestone report will include the role of the TPPPQ in addressing skills needs and supporting the apprenticeship and traineeship system in New South Wales.		
	7.4 Delivery of infrastructure skills initiatives for government infrastructure projects, including industry		

Output	Performance benchmarks/milestones	Report due	Payment
	engagement to ensure initiatives continue to meet the needs of participants and employers.		
	7.5 Assessment of the uptake in 2018-19, 2019-20, 2020-21 and 2021-22 (up to 30 April 2022) of the infrastructure skills initiatives, including performance against targets.		
	7.6 Review of initiatives on apprenticeship recruitment and completion incentives (excluding traineeships), including consultation with existing organisations and employers, with a view to potential next steps.		
	7.7 Review the outputs and outcomes of the two Bootcamps (referenced in 6.11) to help young people secure a career in the construction industry, with consideration of the uptake (to 30 April 2022).		
	7.8 Scale-up of the pilot projects referenced at 6.8. The program will be expanded to 144 schools across a broader geographical area to further increase the uptake, retention and completion rates of school based apprenticeships and traineeships (SBATs). This will include the recruitment of specialist SBAT Engagement Officers who will work directly with schools, parents/carers, employers and RTOs.		
	7.9 Review and make recommendations on the effectiveness of a series of programs aimed at increasing the take up of apprenticeships and traineeships:		
	<ul> <li>the Bert Evans Scholarship and recommendations for improvement to the program</li> <li>the 'New South Wales Supervisors' Workshop' (for employers who supervise apprentices and trainees in their workplaces).</li> </ul>	u.	

#### Performance benchmark part-payments

- 8. The calculation of pro rata performance payments will be on the following basis:
  - (a) Pro rata payment = (1 + (A B)/C)\*D

Where

- A is the number of commencements reported on 30 April
- B is the number of commencements required to receive the minimum performance payment as at 30 April.
- C is the difference between the number of commencements required to receive the full performance payment as at 30 April and the number of commencements required to receive the minimum performance payment as at 30 April.
- D is the minimum performance payment.

#### Carrying forward commencements above the total performance benchmark

- g. In accordance with clause 11 of the Agreement, New South Wales may carry forward any commencements achieved above the total performance benchmark in a financial year to contribute to performance benchmark/s in following financial years for the duration of the National Partnership.
  - (a) The number of commencements are to be confirmed through final, validated data for the period 1 July to 30 June.
  - (b) The confirmed number of commencements are to be reported in the 30 April annual report in the financial year in which the commencements are to count towards any identified performance benchmark/s.
  - (c) The confirmed commencements can only be counted towards the same training activity, or an alternative training activity as determined in Attachment A of this schedule.
  - (d) Any confirmed commencements can only be used once.
  - (e) Any confirmed commencements in a given year that are not used, may be retained for future years of the National Partnership.
  - (f) Any 'like activity' commencements are treated as for other commencements, with the exception that:
    - a. Any annual caps, identified in Attachment A of this schedule, applies
    - b. Any commencements achieved beyond the cap cannot be retained for future years.

#### Reporting

- 10. The Commonwealth will accept a final report with draft data up to 30 April of the reporting year.
  - (a) Validated data must be received by the Commonwealth within two weeks following this date.
  - (b) Where New South Wales is seeking to count any commencements from a previous financial year, those commencements are to be included in the 30 April report.
  - 11. Full financial year data for each training category is to be provided to the Commonwealth by the end of September, to assist in reporting national performance.

#### PART 5: SIGN OFF

12. The Parties have confirmed their commitment to this agreement as follows:

Signed for and on behalf of the Commonwealth of Australia by

23/03/2022

The Honourable Stuart Robert MP

Dated

Minister for Employment, Workforce, Skills, Small and Family Business

Signed for and on behalf of New South Wales by

The Honourable Alister Henskens MP Minister for Skills and Training

Minister for Science, Innovation and Technology

Leader of the House in the Legislative Assembly

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Dated

#### ATTACHMENT A - SCOPE OF AGREED BASELINE AND TARGETS

This attachment to the Schedule defines the scope of activity agreed between the Commonwealth and New South Wales that contributes towards the agreed baseline of existing training activity and targets for additional training activity types.

#### PART 1 - APPRENTICESHIPS AND TRAINEESHIPS

#### Contracts of training

A commencement contributes to this component of the activity baseline and additional activity target if:

- it was for a nationally recognised qualification or accredited course at one of the Australian Qualifications Framework (AQF) levels 1–4
- 2. it was subsidised by New South Wales, and
- 3. it was delivered through a training contract as defined under section 12 of the *Apprenticeship and Traineeship Act*, 2001 (NSW).

#### Commencements above the performance benchmark

Where New South Wales' apprenticeship and traineeship commencements for a given financial year are above the performance benchmark at 30 April, New South Wales may elect for those commencements to be counted towards the performance benchmark for higher apprenticeship and/or pre-apprenticeship commencements in the same financial year.

#### Training with similar characteristics to an apprenticeship (like activity)

A commencement contributes to this component of the baseline and additional commencements target if:

- it was for a nationally recognised qualification or accredited course at AQF levels 3 or 4 specified by New South Wales that includes a requirement for work experience, work placement or previous experience
- 2. it was subsidised by New South Wales, and
- 3. it was not delivered through a training contract as defined under section 12 of the *Apprenticeship* and Act, 2001 (NSW).

#### PART 2 - PRE-APPRENTICESHIPS AND PRE-TRAINEESHIPS

#### Full qualifications

A commencement contributes to this component of the activity baseline and additional activity target if:

- 1. it was for a nationally recognised qualification, and
- 2. it was subsidised by New South Wales for the specific purpose of leading into:
  - (a) further study, or
  - (b) a training contract as defined under section 12 of the *Apprenticeship and Traineeship*Act, 2001 (NSW), and

3. it was not delivered through a training contract as defined under section 12 of the Apprenticeship and Traineeship Act, 2001 (NSW).

#### Part qualifications

A commencement contributes to this component of the baseline and additional activity target if:

- 1. it included nationally accredited training, and
- 2. it was subsidised by New South Wales for the specific purpose of leading into:
  - (a) study, or
  - (b) a training contract as defined under section 12 of the Apprenticeship and Traineeship Act, 2001 (NSW), and
- 3. it was not a commencement for a nationally recognised qualification, and
- 4. it was not delivered through a training contract as defined under section 12 of the Apprenticeship and Traineeship Act, 2001 (NSW).

### PART 3 - HIGHER APPRENTICESHIPS AND HIGHER TRAINEESHIPS

#### Contracts of training

A commencement contributes to this component of the baseline and additional activity target if:

- 1. it is for a nationally recognised qualification or accredited course at AQF level 5 or 6
- 2. it was subsidised by the Government of New South Wales, and
- 3. it was delivered through a training contract as defined under section 12 of the *Apprenticeship and Traineeship Act*, 2001 (NSW).

#### Commencements above the performance benchmark

Where New South Wales' higher apprenticeship and higher traineeship commencements for a given financial year are above the performance benchmark at 30 April, New South Wales may elect for those commencements to be counted towards the apprenticeship and traineeship performance benchmark or the pre-apprenticeship and pre-traineeship performance benchmark in the same financial year.